


## The Future Of Work & Enabling Remote Sales

 **72%** of companies plan to permanently shift to more remote work after COVID-19.

**“We’ve seen two years’ worth of digital transformation in two months. From remote teamwork and learning, to sales and customer service, to critical cloud infrastructure and security — we are working alongside customers every day to help them adapt and stay open for business in a world of remote everything.” — Satya Nadella, CEO of Microsoft.**

### The Shift to Remote Sales

 **52%** | of managers whose companies allow employees to work from home will allow their employees to work remotely more often.

 **86%** | of companies plan to use emerging technologies to improve workforce productivity.

The technologies used today, and being developed for the distributed workforce of tomorrow, enable remote sales reps to connect and collaborate with buyers and team members from any location.



### Avoid the same old virtual selling pitfalls!

Try Remote Selling Mastery - The most complete virtual selling skills training for B-2-B sellers.

Remote Selling Mastery will transform the way you sell virtually using advanced qualification and visual story techniques to drive larger deals with shorter sales cycles.